

## Regional Operations Manager (QSR Industry)

Salary: R70,800 - R75,000 pm

We are looking for a Regional Operations Manager with a minimum of 8 years operational management experience within the quick service restaurant industry. Tertiary degree level qualification is very essential. Post graduate qualification (MBA) highly regarded.

## Purpose of the role:

The Regional Operations Manager is responsible for the optimal performance of restaurants. This includes overall accountability for sales and operational activities and profitability, including the development and execution of strategies designed to achieve guest experience excellence, sales targets, people capability and the attainment of profitability goals, as outlined in KPI's and the balance scorecard. The Operations Manager partners with respective HRBP's responsible for designated restaurants and will be expected to motivate and develop area management and restaurant staff to realise business and individual goals and objectives.

## Requirements:

- Tertiary degree level qualification essential, with major in business, marketing or finance discipline preferred. Post graduate qualification (MBA) highly regarded.
- © Commercially astute, with the ability to fulfil budgeting and forecasting functions for business growth.
- Sound understanding and knowledge of service department functions and ability to maximize same for designated territory.
- At least 8 years Operational Management & 3 years' operating at Senior leadership level and leading a team.
- Previous experience with multi-national preferred.
- Ability to formulate and analyse financial data essential.
- Sound management level planning, directing, leading, and controlling skills.
- Excellent interpersonal and communication skills.
- ® Strong Coaching and Influencing Skills with high emotional and cultural intelligence.
- Migh work ethic.
- Understanding that the role covers all trading hours of the business.
- Growth mindset with a view to continuous personal and business improvement
- We are committed to Diversity, Equity, Inclusion and Belonging and will make an appointment in line with these objectives.

## Desired Skills:

- Restaurant Operations
- Operations Manager
- Training and development
- Coaching
- Operations responsibility
- P&L Management
- KPI management
- Operations management
- Expenditure Control