



OTTOBAUTHENTIC

Let's Talk... we're looking for:

## CARDIOLOGY SALES REP

Kwa-Zulu Natal

Salary: R30 000.00 – R40 000.00 CTC

### ROLE:

- Cardiology Sales Representative provides day to day accounts management and clinical product support and education for the assigned accounts at a territory level. Work is driven by the Sales Representative setting objective to leverage opportunities to drive sales growth for their product portfolio in conjunction with their manager and in line with Meril SA Cardiology divisional strategy. Sales Representative is responsible for sales contract compliance and delivering the target sales revenue availability of Cardiology products at accounts level identifying / selling the next cases and provide product training and education at an account level. This remote field based, will require daily travel to support clients across the KZN territory.

### Skills & Knowledge:

- Product Knowledge (Drug Eluting Stents, Balloon Catheters, TAVR/TAVI(Myval) etc.)
- Customer Engagement
- Sales and Marketing
- Market Research
- Training and Education
- Compliance
- Administrative Tasks
- Problem Solving
- Continuous Learning
- Traveling
- KPI's
- ROI

### Qualification and Experience:

- Matric
- Bachelor/s degree or equivalent in the relevant field of study, Nursing degree
- 5 years of medical device sales experience required within cardiology field.
- Ability to travel extensively throughout the territory including over nights.
- CRICE Accredited - Advantage
- Scrubbing experience - Added Advantage
- Cath lab experience- Added Advantage
- Cardiology/ Vascular Sales Experience

### Requirements:

- Ability to work flexible hours to respond to the needs of the business.
- Own transport
- Medically fit to work.

**Kindly note:** If you have not heard from us within 7 working days, your application was unsuccessful.

**How to Apply:** Please submit your resume to: [elsa@ottobauthentic.co.za](mailto:elsa@ottobauthentic.co.za) and use the job title as the subject.